

PROCUREMENT PLAN

Project information: Lao PDR: Health and Nutrition Service Access Project Phase2 (HANSA2)

Project Implementation agency: Department of Planning and Finance, Ministry of Health

Date of the Procurement Plan: December 22, 2023

Period covered by this Procurement Plan: at least 18 months

Preamble

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (July 2016) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

The Bank’s Standard Procurement Documents: shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

National Procurement Arrangements: In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country’s own procurement procedures may be used.

When the Borrower uses its own national open competitive procurement arrangements as set forth in the Public Procurement Law and the Instruction on Implementation Public Procurement Law, such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations and the following conditions.

- a) The request for bids/request for proposals document shall require that bidders/proposers submitting bids/proposals present a signed acceptance at the time of bidding, to be incorporated in any resulting contracts, confirming application of, and compliance with, Bank Anti-Corruption Guidelines, including without limitation the Bank’s right to sanction and the Bank’s inspection and audit rights;
- b) Information related to award of contract including reasons for rejection of unsuccessful bidders shall be published on the implementing agency websites and/or newspaper of wide circulation.
- c) All complaints on procurement related matters including complaints arising from procurement under Bank financed Projects whilst using National Procurement Procedures shall be dealt with in accordance with Article 46 of the Public Procurement Law. Borrower shall put in place an effective complaints review mechanism for dealing with procurement related complaints, and shall disclose the details in all the bidding documents. All complaints shall be recorded by the Borrower in the appropriate tracking and monitoring system, as agreed between the Bank and the Borrower.

When other national procurement arrangements other than national open competitive procurement arrangements are applied by the Borrower, such arrangements shall be subject to paragraph 5.5 of the Procurement Regulations.

Leased Assets as specified under paragraph 5.10 of the Procurement Regulations: Leasing may be used for those contracts identified in the Procurement Plan tables. *Not Applicable*

Procurement of Second Hand Goods as specified under paragraph 5.11 of the Procurement Regulations – is allowed for those contracts identified in the Procurement Plan tables. *Not Applicable*

Domestic preference as specified under paragraph 5.51 of the Procurement Regulations (Goods and Works).

Goods: is applicable for those contracts identified in the Procurement Plan tables;

Works: is applicable for those contracts identified in the Procurement Plan tables

Other Relevant Procurement Information.

I. Works and Goods and Non-Consultant Services

1.1. Prior Review Threshold: Procurement Decisions subject to Prior Review by the Bank as stated in Annex II of the Procurement Regulations:

Category	Procurement Method Thresholds		Prior Review Thresholds	
	Applicable thresholds (in US\$)	Remarks	Applicable thresholds (in US\$)	Remarks
Works				
RFB through Open International market approach	≥ 5.0 million	–	≥ 15 million	This has not been foreseen at the project preparation stage.
RFB through Open National market approach	≥ 200,000 - < 5.0 million	–	None	-
Request for Quotation	< 200,000	–	None	–
Direct Selection	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	This has not been foreseen at the project preparation stage.
Goods and Non-Consulting Services				
RFB through Open International market approach	≥ 1 million	–	≥ 4 million	This has not been foreseen at the project preparation stage.
RFB through Open National market approach	≥ 100,000 - < 1 million	-	None	Risk-based approach
Request for Quotation	< 100,000		None	
Direct Selection	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	This has not been foreseen at the project preparation stage.

**I.2 Procurement packages for Works, Goods and Non-Consulting Services
(prior and post reviews) with method and Time Schedule**

I.2.1 Procurement packages for Goods

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Review by Bank (Prior / Post)	Expected Bid Opening Date	Comments
Component 2: Integrated PHC Service Delivery						
C2/G/DS-01	TB and HIV drug	7,000,000	DS- WAMBO (Global Drug Facility)	Post	16-Sep-24	Funded by GF
C2/G /01	Procurement of medicine for Health centers	109,000	RFB- (National- Open)	Post	16-Sep-24	
C2/G /02	Information Education Communication material (IEC) material	110,700	RFB- (National- Open)	Post	16-Sep-24	
C2/G/03	Elimination of mother to child transmission (EMCTC)	83,700	RFQ	Post	26-Aug- 24	
C2/G/04	Computer 120 Sets for Center for Health Statistic and Information (CHSI)	120,000	RFB- (National- Open)	Post	10-Oct-24	
C2/G/05	Procurement of reagent for screening HIV in pregnant women at ANC checking at health center	100,000	RFB- (National- Open)	Post	14-Oct-24	
C2/G/06	Procurement of computer notebook, printers and LCD for MCH training to improve SBA and Penta3	100,000	RFB- (National- Open)	Post	14-Oct-24	
C2/G/07	Procurement of Motorbike (100units) for MCH to improve SBA and Penta3	200,000	RFB- (National- Open)	Post	14-Oct-24	
C2/G/08	Procurement of 1 truck for MCH field work in provinces to improve (SBA and Penta3)	60,000	RFQ	Post	14-Oct-24	
C2/G/09	Scales, Height and weight scales	44,800	RFQ	Post	10-Oct-24	

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Review by Bank (Prior / Post)	Expected Bid Opening Date	Comments
C2/G/10	Nutrition Commodities: Vitamin A, Ferrous, Mebendazole, ZnSO ₄ *	528,000	RFB - (National-Open)	Post	16-Nov-24	
Total Goods		8,456,200				

I.2.2. Procurement packages for Non-Consulting Services

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Review by Bank (Prior / Post)	Expected Bid Opening Date	Comments
Component 2: Integrated PHC Service Delivery						
C2/ NC /01	Elimination of mother to child transmission (EMCTC)	83,700	RFQ	Post	18-Aug-24	
C2/ NC /02	Revised form MCH version 2.1	71,500	RFQ	Post	18-Aug-24	
C2/ NC /03	Record book for integrated outreach services	90,000	RFQ	Post	18-Aug-24	
C2/ NC /04	Moderate arguimal nutrition (MAM) & Sever arguimal nutrition (SAM) Referral forms	54,000	RFQ	Post	25-Oct-24	
C2/ NC /05	MCH/Pink books	149,200	RFB- (National-Open)	Post	9-Oct-24	
C2/ NC /06	Printing the new modules HIV, TB and referral guidelines and reporting form for referral malnourish children to HCs	33,500	RFQ	Post	9-Oct-24	
C2/ NC /07	Printing the National Health Insurance ID Card, the NHI Poster targeted, Poster (promoting hotline service and COVID-19 consultation channel)	289,300	RFB- (National-Open)	Post	9-Oct-24	

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Review by Bank (Prior / Post)	Expected Bid Opening Date	Comments
C2/ NC /08	Printing the new modules HIV and TB	13,500	RFQ	Post	30-Jul-24	
C2/NC/DS-03	License m-Supply (offline sites and online sites)	54,000	DS	Post	19-Aug-24	
Component 3: Adaptive Learning and Project Management						
C3/NC/DS-01	Extension contract for Maintain internet connectivity (146 points)	21,000	DS	Post	5-Jan-24	Continuation. Competitive selection under HANSA 1
C3/NC/DS-02	Extension contract for Maintain internet connectivity (182 points)	25,000	DS	Post	29-Jul-24	Continuation. Competitive selection under HANSA 1
Total Non-Consulting Services		882,700				
Total Goods and Non-Consulting Services		9,338,900				

Notes:

DS: Direct Selection

RFQ: Request for Quotations

RFB: Request for Bid

II. Selection of Consultants

2.1 Prior Review Threshold: Selection decisions subject to Prior Review by Bank as stated in Annex II of the Procurement Regulations:

Category	Procurement Method Thresholds		Prior Review Thresholds	
	Applicable thresholds (in US\$)	Remarks	Applicable thresholds (in US\$)	Remarks
QCBS, QBS, FBS, LCS (Using the most appropriate market approach)	≥ 300,000	Methods for consulting services are specified in paragraph 7.3 to 7.12, Section VII of the Procurement Regulations.	≥ 2.0 million	Risk-based approach
CQS (Open or limited competition through national or international market approach, specified in the PP and agreed with the Bank.	< 300,000	QCBS, QBS, FBS, LCS) can be applied for contracts with value under US\$300,000	None	
Direct Selection of firms	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	This has not been foreseen at the project preparation stage.

Individual Consultants	N/A depending on nature of services	Essential individual assignments will be defined in the Procurement Plan agreed with the Bank and in line with regulations 7.34-7.39 using the most appropriate market approach	≥ 400,000 and for the positions as specified in the PP agreed with the Bank	Risk-based approach
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2.2 Short list comprising entirely of national consultants: Short list of consultants for services, estimated to cost less than US\$ 300,000 equivalent per contract, may comprise entirely of national consultants in accordance with the provisions of paragraph 7.1, Section VII of the Procurement Regulations.

2.3 Consultancy Assignments with Selection Methods and Time Schedule

Ref. No.	Description of Assignment	Estimated Cost (US\$)	Selection Method	Review by Bank (Prior / Post)	Expected Proposals Submission Date	Comments
Component 1: Financing for PHC services using NHI payments						
C1/CS/DS-02	Firm for third Party verification on QPS*	160,000	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (Indo China Research)
Component 3: Adaptive Learning and Project Management:						
C3/CS/DS-01	Extension of contract for Firm to Support the Operation and Management of HMIS and DHIS2	900,000	DS	Post	3-Jun-24	Continuation. Competitive selection under HANSA 1; (HISP-VN)
C3/CS/DS-03	Firm for Independence verification on PBC*	300,000	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (Infinite)
C3/CS/DS-04	Firm for Project Financial Statements Audit	30,000	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (EY)
C3/CS/DS-05	Firm to conduct KAP Survey in 7 Provinces of Lao PDR*	300,000	DS	Post	1-Oct-24	Continuation. Competitive selection under HANSA 1; (IRL)
C3/CS/DS-06	Project Manager	118,800	DS	Post	4-Jan-24	Continuation. Competitive selection under COVID-19 Response Project and AF (Khaikham)
C3/CS/DS-07	Financial Management Consultant*	111,600	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (Houmphanh)

Ref. No.	Description of Assignment	Estimated Cost (US\$)	Selection Method	Review by Bank (Prior / Post)	Expected Proposals Submission Date	Comments
C3/CS/DS-08	Procurement Consultant 1*	82,800	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (Phanthanou)
C3/CS/DS-09	Provincial Safeguard Coordinator-Xiengkhouang	50,400	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (Inphone Soukhasack)
C3/CS/DS-10	Provincial Safeguard Coordinator-Oudomxay	50,400	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (Somphanh Xaythany)
C3/CS/DS-11	Provincial Safeguard Coordinator-Phongsaly	50,400	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (Thinnakorn Vongsopha)
C3/CS/DS-12	Provincial Safeguard Coordinator-Houaphan	28,800	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (Viengsavanh Bounmixay)
C3/CS/DS-13	IT (MCH)	82,800	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1 (Viengthong)
C3/CS/DS-14	IT (TB)	64,800	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1 (Naichein)
C3/CS/DS-15	IT (HIV)	64,800	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1 (Xiongyang)
C3/CS/S-16	Project Admin Officer	72,000	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA Phase 1; (Oulayvanh)
C3/CS/DS-17	National Project Accountant 1	72,000	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA Phase 1; (Vilaysack)
C3/CS/DS-18	National Project Accountant 2	72,000	DS	Post	3-Jul-24	Continuation. Competitive selection under C19RM; (Saethao)
C3/CS/DS-19	National Project Accountant 3	72,000	DS	Post	3-Jul-24	Continuation. Competitive selection under C19RM; (Sokxaiya)

Ref. No.	Description of Assignment	Estimated Cost (US\$)	Selection Method	Review by Bank (Prior / Post)	Expected Proposals Submission Date	Comments
C3/CS/DS-20	National Project Accountant 4	72,000	DS	Post	1-Jan-24	Continuation. Competitive selection under Covid-19; (Souliya)
C3/CS/DS-21	M&E for PBC (1&2)-1	64,800	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA Phase1; (Phouthasone)
C3/CS/DS-22	Safeguard Consultant	72,000	DS	Post	3-Jul-24	Continuation. Competitive selection under HANSA 1; (Bounmy)
C3/CS/DS-23	Procurement Consultant 2*	108,000	DS	Post	2-Jan-24	Continuation. Competitive selection under Covid-19; (Somsack)
C3/CS/DS-24	Gender Consultant	72,000	DS	Post	4-Jul-24	Continuation. Competitive selection under HANSA 1; (Phoukham)
C3/CS/DS-25	Project coordinator	90,000	DS	Post	3-Jul-24	Continuation. Competitive selection under C19RM' (Choulaphone)
C3/IC/01.1	M&E for QPS - NHIB	72,000	IC	Post	3-Jul-24	
C3/ IC /01.2	M&E for QPS - DHR	72,000	IC	Post	3-Jul-24	
C3/ IC/02	M&E for PBC (1&2)-2	64,800	IC	Post	3-Jul-24	
C3/ IC /03.1	M&E for PBC (3&4)-1	64,800	IC	Post	3-Jul-24	
C3/ IC/03.2	M&E for PBC (3&4)-2	64,800	IC	Post	3-Jul-24	
C3/ IC/04.1	M&E for PBC (5&6)-1	64,800	IC	Post	3-Jul-24	
C3/IC/04.2	M&E for PBC (5&6)-2	64,800	IC	Post	3-Jul-24	
C3/IC/05.1	IT support PBC 1,2 and Non PBC (1)	64,800	IC	Post	3-Jul-24	
C3/IC/05.2	IT support PBC 1,2 and Non PBC (2)	64,800	IC	Post	3-Jul-24	
C3/IC/05.3	IT support PBC 1,2 and Non PBC (3)	64,800	IC	Post	3-Jul-24	
C3/IC/06	Lead M&E specialist*	111,000	IC	Post	3-Jul-24	
Component 2: Integrated PHC Service Delivery						

Ref. No.	Description of Assignment	Estimated Cost (US\$)	Selection Method	Review by Bank (Prior / Post)	Expected Proposals Submission Date	Comments
C2/IC /01	Consultant fee to develop the FM guideline	72,000	IC	Post	1-Feb-24	
C2/IC /02	IT consultant fee for Planning and budgeting system development (HSAS)*	241,000	IC	Post	1-Aug-24	
C2/IC /03	Consultant to help the development of new modules HIV and TB (CHSI)	36,000	IC	Post	1-Aug-24	
C2/IC /04	Consultant for review and revise guidelines including the referral system (NHIB)	20,600	IC	Post	1-Aug-24	
Total consulting services		4,161,400				
Total Works, Goods and Consulting Services		13,500,300				

Notes:

DS: Direct Selection

IC: Individual Consultant

- * Although these packages are subject to procurement Post Review, the World Bank will do a technical review of the technical proposals evaluation reports and draft negotiated contracts. Procurement and financial management consultants shall present a signed acceptance at the time of EOI stage, and upon selection, they shall comply with the WB Anti-Corruption Guidelines, acknowledge that the Bank has a right to sanction and inspect and audit their work, and shall avoid conflicts of interest when engaging in transactions, contracts, and activities supported by the project. A verifiable copy of these signed documents shall be shared with the Bank team to add to its documentation.